



## 2019 California PFS Agenda

### November 7

#### General Session

- 7:20-7:50 Registration and Coffee
- 7:50-8:20 Welcome and Introductions
- 8:20-9:00 ***Decreasing Vehicle Downtime – Every Fleet’s #1 Priority***  
Dave Seavey, CAFM, former Fleet Director for the City of Seattle, WA
- 9:00-9:30 ***Garage Operations – How to Communicate Effectively with Customers and Decrease Downtime***  
Dave Seavey, CAFM, former Fleet Director for the City of Seattle, WA
- 9:35-10:00 ***Save Time and Money by Purchasing from Ready-to-Use, Competitively-Solicited Contracts*** – Sourcewell
- 10:00-10:25 Break and Networking
- 10:25-11:35 ***Electrification for Public Fleets – Preparing Your Fleet and Infrastructure to Convert to Electric Vehicles***  
Mike Usen, AICP, DKS Associates
- 11:35-12:00 ***Are you Maximizing the Three Most Important Aspects of Your Surplus Auctions – Control, Transparency, and Revenue? This Proven and Simple Solution will Help you do Just That*** – GovDeals
- 12:00-12:45 Lunch and Networking

#### Afternoon Sessions

- 12:45-1:10 ***Providing Visibility to Achieve Efficient Fleet Operations*** – GPS Insight
- 1:10-1:45 ***Going to Electric Vehicles***  
Jackie Deemak, Fleet Sustainability Analyst, City of Long Beach, CA
- 1:45-2:15 ***How to Run an Excellent Fuel Management Program***  
Oliver Cruz, Fuel Operations Officer, City of Long Beach, CA
- 2:20-2:40 ***Supply Chain Management and Technician Training Solutions*** – NAPA/IBS
- 2:40-3:05 Break and Networking
- 3:05-3:25 ***Using Technology to Better Manage Your Fleet*** - Verizon Connect
- 3:30-4:40 ***Emerging Technologies – Solutions For Today’s Challenges Facing Regional Fleet Managers***
- 4:40-TBD Day One Wrap-up Discussion

### November 8

#### General Session

- 7:30-8:00 Networking and Coffee
- 8:00-8:15 Day Two Opening Remarks and Discussion
- 8:15-9:20 ***An Effective Trifecta - Hiring Practices, Succession Planning and Training Programs that Work!***  
Dave Seavey, CAFM, former Fleet Director for the City of Seattle, WA
- 9:20-10:20 ***Back to Basics – Maximizing your Shop’s Productivity***  
Dan Berlenbach, CFPF, Fleet Services Manager, City of Long Beach, CA
- 10:20-10:35 Break and Networking
- 10:35-11:00 ***Fleet Leadership 101 – Qualities Every Leader Should Possess***  
Dave Seavey, CAFM, former Fleet Director for the City of Seattle, WA
- 11:00-11:15 ***Government Fleet Magazine and GFX – One of Public Fleet’s Premier Resources***
- 11:15-TBD ***PFS - Professional Organizations - Door Prize Draw - Closing Remarks***