



Northern California Public Fleet Summit

Thursday, November 2

General Session

7:20-7:50	Registration and Coffee
7:50-8:20	Welcome and Introductions
8:20-8:50	<i>How to Develop a Metric that Moves Fleet Performance</i> Dave Seavey, CAFM, former Fleet Director for the City of Seattle, WA
8:50-9:25	<i>Three Ways to Decrease Vehicle Downtime</i> Dave Seavey, CAFM, former Fleet Director for the City of Seattle, WA
9:25-9:40	Break and Networking
9:40-10:00	<i>NJPA on Contract Purchasing</i>
10:00-10:30	<i>Parts Management Best Practices – Inventory Control</i> Sam Lamerato, CPFP, Superintendent of Fleet for Troy, MI (retired)
10:30-11:05	<i>Parts Management Best Practices – Physical Inventory & Performance Measures</i> Sam Lamerato, CPFP, Superintendent of Fleet for Troy, MI (retired)
11:05-11:30	<i>GovDeals on Getting the Greatest ROI from Online Auctions</i>
11:30-12:10	Lunch and Networking

Afternoon Sessions

12:10-12:30	<i>NAPA Integrated Business Solutions: Supply Chain and Technician Training Solutions</i>
12:30-1:00	<i>Calculating Public Fleet Rates</i> John Hunt, CPFP, Fleet Manager for the City of Portland, OR
1:00-1:35	<i>How to Establish Vehicle Life Cycles</i> John Hunt, CPFP, Fleet Manager for the City of Portland, OR
1:35-2:00	<i>GPS Insight on Providing Visibility to Achieve Efficient Fleet Operations</i>
2:00-2:15	Break and Networking
2:15-3:15	<i>Emerging Technologies – Solutions For Today’s Challenges Facing California Fleet Managers</i>
3:15-3:25	Break and Networking
3:25-3:55	<i>The Elements of a First-Class Fuel Management Program</i> Dave Seavey, CAFM, former Fleet Director for the City of Seattle, WA
3:55-4:30	<i>How to Establish an Effective Car-Sharing Program</i> Dave Seavey, CAFM, former Fleet Director for the City of Seattle, WA
4:30-4:45	Day One Wrap-up Discussion - Combined PFS Speaking Team

Friday, November 3

General Session

7:30-8:00	Registration and Coffee
8:00-8:20	Day Two Opening Remarks and Discussion – Combined PFS Speaking Team
8:20-9:25	<i>TBD</i> California Fleet Manager
9:25-9:55	<i>Top Public Fleet Performance Measures and How to Benchmark</i> John Hunt, CPFP, Fleet Manager for the City of Portland, OR
9:55-10:30	<i>Conducting an Effective Utilization Study and Rightsizing your Fleet</i> John Hunt, CPFP, Fleet Manager for the City of Portland, OR
10:30-10:40	Break and Networking
10:40-11:10	<i>How to Determine Correct Staffing Levels</i> Sam Lamerato, CPFP, Superintendent of Fleet for Troy, MI (retired)
11:10-11:45	<i>Understanding the Value of Personal and Organizational Certification</i> Sam Lamerato, CPFP, Superintendent of Fleet for Troy, MI (retired)
11:45-12:30	<i>Leading Fleets Contest Information - Professional Organizations - Door Prize Draw - Closing Remarks</i>

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